

KENO PHARMA



APPOINTED ADVISOR TO THE RUSSIAN EXPORT CENTER



MEMBER OF THE CHINA CHAMBER OF COMMERCE FOR IMPORT & EXPORT OF MEDICINES & HEALTH PRODUCTS

PROTECTING AND IMPROVING THE HEALTH OF OUR SOCIETY





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OUR MISSION

PROTECTING AND STRENGTHENING THE HEALTH OF OUR SOCIETY

We want that more and better medicines and medical devices are available to improve the health in our society as well as strengths the health systems in the markets we operate.

Our team of professionals highly specialized in the supply chain of life sciences and health care, contribute to improve the quality of medicines and medical devices, as well as contribute to expanding their access to more international markets.



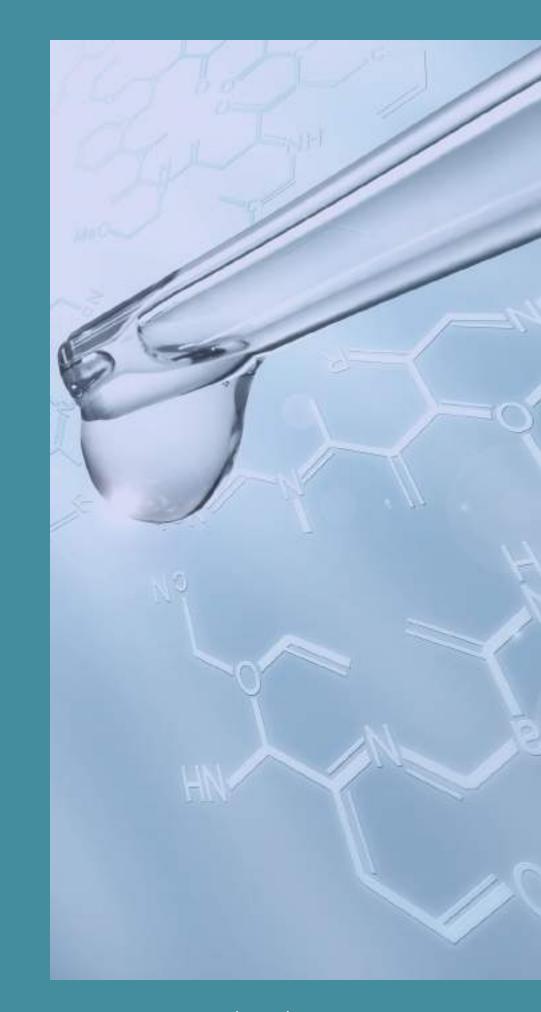
ABOUT US

Keno Pharma was established in Beijing in 2009. Since then we have worked in becoming a highly competitive company committed to the development of life sciences and health care industry between China and the markets we operate.

For this purpose we provide value added services and goods to the supply chain of leading companies in the pharmaceutical, chemical, cosmetic and food industries in Russia, CIS Countries, Spain and Mexico.

Our company has more than ten years partnering with a wide base of leading industry leaders to supply machinery, consumables, and raw materials to around 100 clients in more than 10 countries.

They rely on us to provide them with new technologies, consumables and materials, so they can focus in developing and manufacturing health care products that improve peoples life.





OUR MAIN BUSINESS



MACHINERY AND TURNKEY PROJECTS

CONSUMABLES

RAW MATERIALS

DEVELOPING YOUR BUSINESS IN CHINA

MACHINERY AND TURN KEY PROJECTS



Keno Pharma is one of the leaders supplying, configuring and installing versatile and efficient equipments and technologies, processing lines and complete plants for pharmaceutical industries in: liquids, solids, and semi-solids.

Keno Engineering Group based in Uzbekistan is integrated by a qualified team of professionals in the field of design, configuration and installation of pharmaceutical plants in accordance to local and international standards (GMP, GOST, ISO, etc.).

In less than 10 years we have become one of the main leaders in executing turnkey projects for the installation of pharmaceutical equipments and technologies in Kazakhstan and Uzbekistan.

Our multilingual professionals help our suppliers to successfully comply with regulatory standards and reducing conflicts that arise from executing a project across different business cultures and language barriers.

ONE STOP SHOP SOLUTIONS





CLEAN ROOMS

We operate in emerging economies where there is strong commitment from governments to strengthen their health systems

PANELS

DOORS

WINDOWS

WALL

MATS

AIR CLEANING

AIR SHOWERS

FILTERS

LIGHTS

PASS THROUGHS

FILTERS

CURTAINS



SUBSTANCES & RAW MATERIALS

When required we assist our partners in successfully obtaining registration approvals

AMINOCAPROIC ACID

AMLODIPINE

ASPARTIC ACID

BUTANOL

CYSTEINE

CITRIC ACID

DEXAMETHASONE

DEXTROSA MONOHYDRATE

FOLIC ACID

GLUMATE

GLYCINE

HYDROXYETHY STARCH

HYDROCORTISONE

IRBESARTAN

INOSIN

LACTIC ACID

LACTAT NATRIA

LIZINE

L-ARGINE

L-ALANIN

L-ISOLAICIN

L-METHIONINE

L-POLLIN

L-PHENYLALANE

L-LATIN

L-TREOLINE

L-TRIPTOPAN

LEVOFLOXACIN

MAGNESIUM GNEISS

METRONIDAZOLE

L-GISTIDINE MONOGHROCHLORIDE MONOGIDATE

NIKOTINAMIDE

OFLOXACIN

ORNIDAZOL

POTASSIUM ASPARTATE

POTASSIUM CHLORIDE

SORBITOL

SODIUM ACETATE

SODIUM CHLORIDE

SODIUM BICARBONATE

SODIUM FLUORIDE

SUCCINIC ACID

XYLITE



CONSUMABLE ITEMS

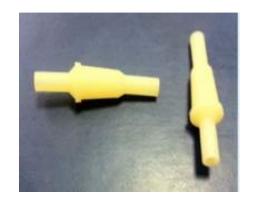
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OUR METHODOLOGY FOR SOURCING AND DEVELOPING SUPPLIERS IN CHINA

At Keno Pharma we create value to Procurement, Research & Development, and Foreign Trade Departments of our clients in their work for sourcing and developing existing and new products in China. We have more than 10 years of experience of supplying equipment, raw materials and consumable to leading companies in pharmaceutical, cosmetics, and agricultural industries in more than eight countries.

Our professionals brings sound experience in pharmaceutical industry in China, reducing time and cost associated to operate in a highly competitive market and complex regulatory environment.





Keno Pharma is appointed as an adviser to the Export Russian Center.



Member of the china chamber of commerce for import & export of medicines & health products

Our multilingual professionals team is comprised by nationals from China, Russia, Kazakhstan and Mexico.



Head Office



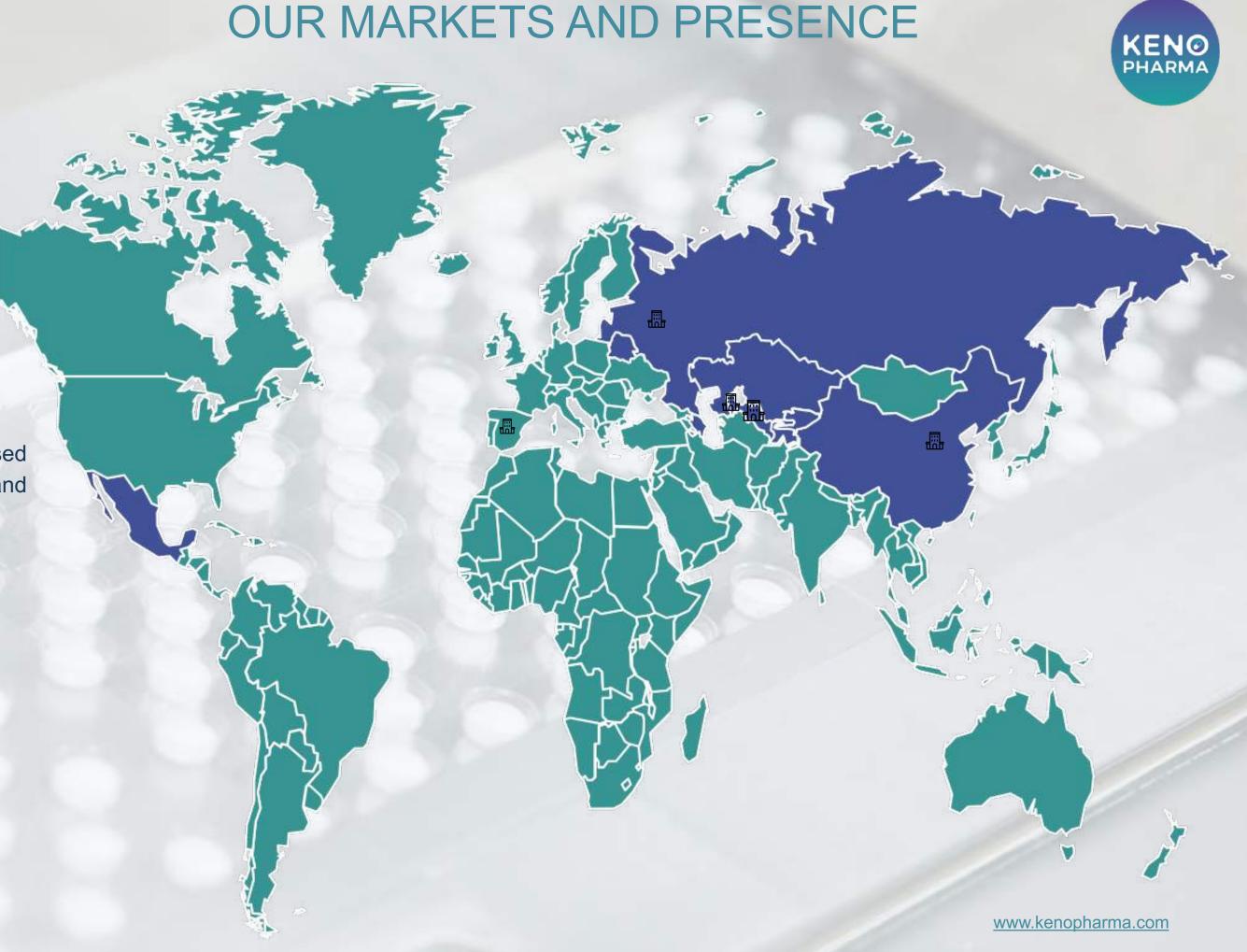
Our markets



Keno Engineering



Sales office





DEVELOPING YOUR BUSINESS IN CHINA

China is known as the world's most important exporter of various products. China is currently in the initial phase of an import-oriented economic model for a more advanced domestic consumption model.

The importance of health science and healthcare continues to grow, both due to the urbanization process and the rise of incomes of the middle class.

Our program «Growth in China» aims to help small and medium-sized companies from the CIS and the EU to export their innovative products to the Chinese market at the best price, low risk and in a way that suits the client the most.

KEY STAGES

UNDERSTANDING YOUR PRODUCT VALUE PROPOSITION

REGULATORY AND COMPLIANCE

BUSINESS DEVELOPMENT

WIN-WIN RELATIONSHIPS

WE FOCUS ON UNDERSTANDING YOUR BUSINESS STRATEGY AND YOUR STUDY OF INNOVATIVE PRODUCTS, AND TOGETHER WE WILL HELP YOU CHOOSE WHICH OF THEM COULD OCCUPY A NICHE IN THIS MARKET.

AT THIS STAGE, WE ALSO HELP YOU TO IDENTIFY THE VARIOUS REGULATORY REQUIREMENTS THAT MUST BE FOLLOWED FOR EXPORT TO THIS MARKET, AND WE HELP YOU BY BINDING TO VARIOUS CUSTOMERS, TO DETERMINE WHETHER THERE IS INTEREST IN YOUR PRODUCT.

WE ARE YOUR PARTNER IN TERMS OF LEGAL REGULATIONS, FOREIGN TRADE, MARKETING, SALES, ADVISING AND COORDINATING THE ENTIRE PROCESS OF BRINGING GOODS TO A NEW MARKET AND DISTRIBUTION, ENSURING THE NECESSARY COMPLIANCE WITH IMPORT REGULATIONS.

WE IMPORT YOUR PRODUCT AND OUR SALES TEAM IS ACTIVELY LOOKING FOR POTENTIAL BUYERS WHO ARE GENUINELY INTERESTED IN YOUR PRODUCTS.



SOME OF OUR CLIENTS



















































SOME OF OUR CLIENTS









































veropharm









OUR APPROACH TO SHARED GROWTH



QUALITY PRODUCTS & SERVICES AT COMPETITIVE PRICES



SAFE & TIMELY DELIVER



CUSTOMER ORIENTED. WIN-WIN PHILOSOPHY



OUR TEAM IS COMPRISED BY TALENTED PROFESSIONALS IN PHARMACEUTICAL INDUSTRY, WHOM ARE MULTILINGUAL AND UNDERSTANDING CULTURAL GAPS ACROSS COUNTRIES



COMPLIANCE WITH INDUSTRY STANDARTDS (GMP, GOST, ISO, ETC.)



FLEXIBLE PAYMENT SYSTEM, PAYMENT IN RMB, DOLLARS AND RUBLES IS ALSO POSSIBLE



7/24



WHY SHOULD YOU WORK WITH US?



<u>www.kenopharma.com</u>

CONTACT





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